



# The Demand for Housing





No. of applicants on the public housing database: 186,500

SALARY RANGE (TT\$)	PERCENTAGE OF DATABASE
0-2500	19.06%
2501-6000	42.61%
6001-9000	20.64%
9000+	17.69%
\$0-9000	82.3%
\$9001 - 25,000	17.7%

- Highest mortgage that 82.3% of database (153,000) can access: TT\$ 650,000
- Average monthly mortgage payment: TT\$2,500 \$3,000



# **Affordability Pyramid**



#### Upper middle and upper income earners

(May not need Gov't assistance for housing and can access housing on the open market)

#### Middle income earners

(Received substantial Gov't assistance in the past. This group benefits from PPP/HCIP funded units)

#### Lower middle and low income earners

(May not be able to afford housing on the open market and will need Gov't assistance in acquiring housing).



# **Government's New Policy**



In the 2020 Budget Statement, the Minister of Finance indicated that Government will:



"initiate a new housing construction programme, whereby qualified small builders will now be given the opportunity to construct **basic** "no frills" 3-bedroom houses on serviced lots, either on vacant lots in existing housing developments or in available Government land developments, using drawings and specifications produced by the HDC. The programme will be offered to small and medium sized contractors at a fixed price of (approximately) \$500,000.00 per house and contracts will be awarded in batches of 5-10 houses."

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# What is the SMC Housing Initiative



The SMC Housing Initiative is a new programme aimed at engaging experienced small and medium contractors to construct basic houses (not exceeding \$500,000.00 per unit) to assist with current demand for public housing.

#### The primary objectives of the initiative are:

- Address the current demand for affordable housing
- Create jobs in the construction sector
- Generate economic activity



# Additional Features of this Initiative





Be constructed on vacant lots in HDC housing communities and on available state land

Be constructed using drawings and specifications provided by the HDC

Cost between \$250,000 - \$500,000 per unit

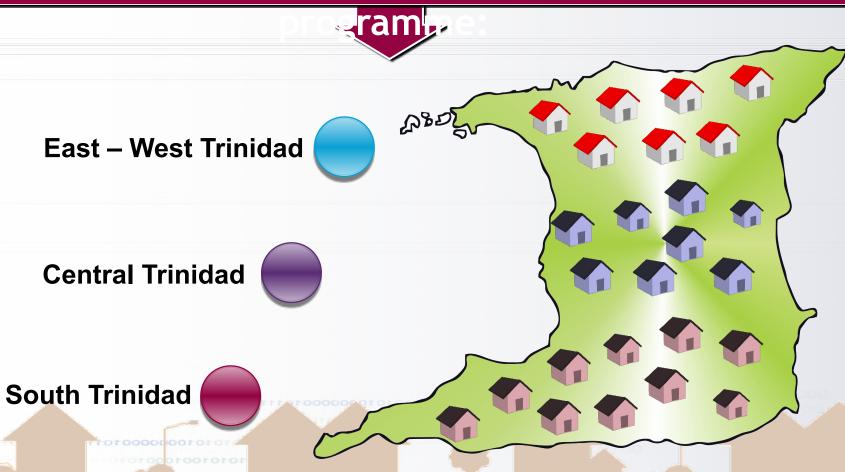




## **Potential Locations**



#### The following areas are being considered for this

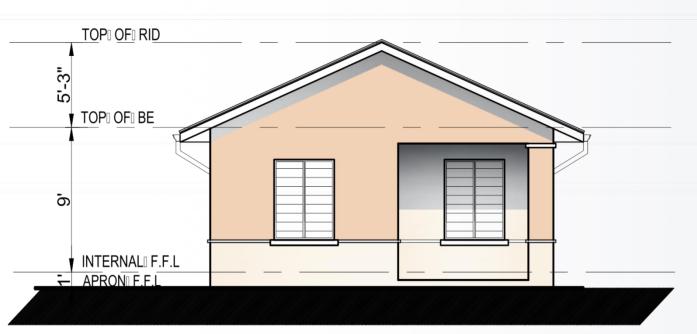




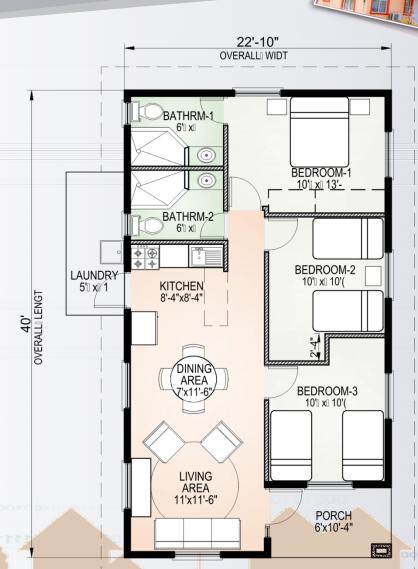
# 3 Bedroom Housing Prototype







FRONT ELEVATION





# 2 Bedroom Housing Prototype









FRONT\ ELEVATION

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FLOOR\ PLAN





# How do you Access the Programme?



Application

Prequalification

Procurement

Selection and Award



## **Application Process**



- 1. Pay application fee of *TT\$500.00* using either *cash*, *linx or managers cheque* at the *HDC's Head Office*, *44 South Quay*, *Port of Spain or HDC's South Office*, #2 *Mc Gillivary Street*, *San Fernando* and collect the application package.
- 2. After payment, compile and submit the following supporting documents (where applicable):
  - Completed Application Form (Available in the application package)

#### Show Proof of:

- Company Registration Document of a Company in Trinidad and Tobago.
- Valid Compliance Certificate issued by the Board of Inland Revenue.
- Valid Compliance Certificate issued by the National Insurance Board.
- A valid Value Added Tax Clearance Certificate
- Financial Capacity (Reference letter from Financial Institution)



## Prequalification



- Entities must fulfill all Statutory requirements BIR, NIS
- Zoned by geographic region
- Financial capacity

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<$500.K
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\$500.K - \$1Mil

\$1Mil - \$2.5Mil

\$2.5mil - \$5Mil

\$5Mil - \$10Mil



#### **Procurement Process**



- HDC to provide Indicative Pricing
- Prequalified proponents will have an opportunity to participate
- Response to the Standard Criteria upon invitation



### **Selection and Award**



- Having satisfied the Prequalification and Procurement requirements contractors will be selected.
- Contractors will be awarded based on the petty form of contract



# Steps After Selection and Award



#### Form of Contract

Petty Contract

#### Insurances

- HDC will be responsible for Public Liability,
- The Contractor will be responsible for Workmen Compensation and any other company relevant insurances.
- No advance and performance bonds required





# Steps After Selection and Award



#### Approvals

 The HDC will be responsible for all approvals required from Statutory Boards and Regional Corporations

#### Security

 Security of the site and contents of the site will be the responsibility of the contractor.



# Steps After Selection and Award



#### Quality Control

 The HDC's 22 Point Quality Assurance Programme will be used to monitor the progress and completion of construction.

#### Payment Process

Milestone Payments will be made based value of works completed

#### • Retention Release – 5%

- 2.5 at completion and handover
- 2.5 3 months after handover



## Important Dates to Remember



- Application packages can be purchased at the HDC from:
  Wednesday January 22, 2020
- Closing date for the purchase of application packages:
  Friday February 14, 2020
- Closing date for submission as outlined in the application package of completed documents:

Friday February 14, 2020 at 3:30 p.m.



# **Negotiated Pricing of Materials**



Lumber

• Steel

Roofing

• Blocks

• Cement

Other



# Summary of the SMC



- Open to nationals of Trinidad and Tobago
- Small and Medium sized contactors are preferred
- Housing units not to exceed \$500,000.00
- HDC to provide designs and specifications
- HDC to finalise all statutory approvals
- Housing units to be constructed at various sites across the country







# THANK YOU FOR THE COURTESY OF YOUR ATTENTION!